Case Study
Virtual Image Technologies

Customer

Virtual Image Technology (VIT), a leader in Document Management Solutions, provides clients end-to-end document management and data conversion services. Archiving and storage of critical data demands storage, security, and efficiency, and these needs are what brought VIT to Green Cloud.

Challenge

Their clients use VIT to convert and archive records. This laborious process entailed picking up scores of boxed documents, scanning those documents, and then providing those electronic records back to the client to store locally. Synchronizing schedules and ensuring secure delivery of the records back to the client required much time and coordination. Additionally, VIT's clients were challenged with data storage and back-up issues. Recognizing the need for a greater level of efficiency and security as well as data back-up needs, VIT felt that a Cloud-based option could be a better solution. So they called Green Cloud Technologies.

Solution

After gaining a thorough understanding of the needs of VIT, Green Cloud customized a Virtual Server solution that could expand as their needs grew. Green Cloud provided a secure, reliable, controlled environment where VIT could house this critical data for their customers. And as VIT needs more storage, they don't have to worry about purchasing and maintaining expensive new hardware. They simply make a phone call, and Green Cloud takes care of it.

Because Green Cloud enabled VIT to remotely import these files electronically over to a secure and scalable Virtual Server environment, VIT saw the security of their services enhanced, their hardware and software management simplified, and their IT staff time freed up for other important projects.

"Green Cloud provides my company the flexibility to offer a low cost SAAS solution without having to maintain and manage the hardware, software, communications and security aspects that I normally do in-house. Our unique storage needs and Green Cloud's expandable environment provides my company a vehicle to ramp up very quickly minus the burden."

Marc E. McQueen
Virtual Image Technology

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